Learning agreement

Student name:		
Country of nationality/ Nationality		
Email address		
Educational qualifications		
Date of enrollment at UNICAMP		
Date of enrollment at UNIMC		
Start date of the Master's Program for Dual Degree		
Expected completion date (NOTE:cannot be later than the student's completion date)		
Proposed periods of study in each Institution:	UNICAMP	UNIMC
Advisors' data	UNICAMP	UNIMC
Name	Gustavo Hermínio Salati Marcondes de Moraes	Ernesto Tavoletti
Qualification	Associate Professor	Associate Professor
Research Area	entrepreneurial ecosystem, sustainable entrepreneurship, information technology, and analytical intelligence	international business, innovation management and entrepreneurship
email	salati@unicamp.br	ernesto.tavoletti@unimc.it

UFFICIO
DIDATTICA E STUDENTI

Loggia del Grano
Via Don Minzoni, 22/A
62100 Macerata MC

T. 0733 258.2771
didattica.spocri@unimc.it
www.spocri.unimc.it

UNIMC
UNIVERSITÀ DI MACERATA

DIPARTIMENTO DI
SCIENZE POLITICHE,
DELLA COMUNICAZIONE
E DELLE RELAZIONI INTERNAZIONALI

FINANCIAL SUPPORT		
Scholarships/ Financial Aid (if any)	UNICAMP	UNIMC
If the student is not a beneficiary of a scholarship or financial aid, inform how he/she will remain in theforeign country.		
PROJECT DETAILS		
Exams to be taken at UNICAMP (see Annex 2.A of the Agreement)		
Titles to beawarded to the Student After thesuccessful defense of thethesis:	At UNICAMP: Master in Administration (recognized by the Coordination for the Improvement of Higher Education Personnel of the Ministry of Education)	At UNIMC: "Laurea Magistrale" in International Relations (code LM-52, curriculum in International Economic Relations) – Academic path A

Firma Studente/Student's signature

………………………………

Firma del Docente Referente dell'Accordo
Double degree's coordinator signature

………………………………………………

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HR EXCELLENCE IN RESEARCH

Università di Macerata - International Economic Relations			University of Campinas - Administration			Notes
Disciplines	**ECTs**	**SEM**	**Disciplines**	**ECTs**	**SEM**	
FIRST YEAR						
Quantitative Methods for Economics	8	1	Research Methods Applied to Administration	12	1	Fully transferred
Comparative Government and Politics of West and East Europe	8	1	Strategic Management of Innovation in Companies OR Value Chain	12	1 / 2	Fully transferred
Project Cycle Management	8	1	Strategic Project Management OR Theory of Organizations OR Research Seminars I	12	1 / 2	Fully transferred
International Trade and Investment: issues and policies	8	1	Corporate Finance OR Business Performance	12	1 / 2	Fully transferred
International Marketing	8	2	Marketing	12	1 / 2	Fully transferred
European Union Institutions and Policies	8	2	Policy and Management Instruments: Foresight, Prioritization and Decision Support OR Sustainable Operations Management	12	1 / 2	Fully transferred
Foreign language: - English for economic and political relations - French for International Relations - Advanced German - Advanced Spanish - Italian Language and Culture (for international students)	8	1 / 2				Taught at UNIMC
SECOND YEAR						
Foreign language: - English for economic and political relations - French for International Relations - Advanced German - Advanced Spanish	8	3 / 4				Taught at UNIMC
Development Economics	8	3	Entrepreneurship and Socioeconomic Development OR Entrepreneurship, Technology and Society	12	3 / 4	Fully transferred
International Business Strategy	8	3	Fundamentals of Strategy OR Strategic People Management	12	3 / 4	Fully transferred
International Trade Law	8	3	Emerging Topics in Sustainability OR Sustainable Business Model	12	3 / 4	Fully transferred
Elective course	8	3 / 4	Elective course	12	3 / 4	Fully transferred
Extracurricular activities (Computer skills, internships, other useful knowledge for entering the world of work, Global Justice and Technology Lab).	8	4	Special Topics in Administration OR Advanced Topics in Entrepreneurship OR Elective course	12	3 / 4	Fully transferred
			Professor Internship Program	12	3 / 4	Taught at UNICAMP
FINAL EXAM WITH GRADUATION THESIS, including Academic writing (4 ECTS)	16	4	FINAL EXAM WITH GRADUATION THESIS (at Unicamp, there is no credits for the final exam and academic writing, but we can consider this for validation)	0	3 / 4	Fully transferred

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